I. Technology & Innovation

LexMundi
World Ready

MEET OUR TEAM

Technology and Innovation
Lex Mundi

Gordon Vala-Webb

Senior Advisor
Toronto, Canada

gvala-webb@lexmundi.com
+ 1 416 200 8808

Schedule a call

Andy McDonell

Senior Manager
Dublin, Ireland

AMcDonnell@lexmundi.com
+353 87 1447789

Schedule a call

Sunaina Arshad

Manager
Houston, U.S.A.

sarshad@lexmundi.com
+1 713 328 4526

Schedule a call

SCHEDULE A CONSULTING CALL

I. THE THREE C's

I. CONSULTING:

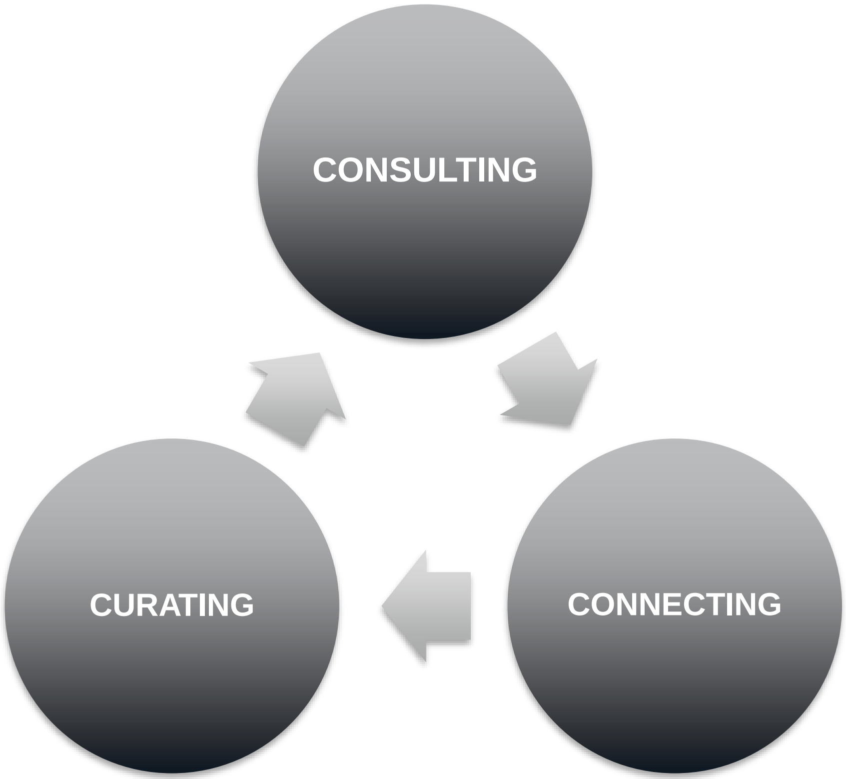
Forty years of experience available

II. CONNECTING:

Finding out who has done what

III. CURATING:

Sharing what we find in the
Knowledge Base



I. START AND T4 PROGRAM:

I. Accelerating your adoption of Legal Tech and Innovation

START: two-week (10 hours total), *no cost*, accelerator program to define an idea/project

Combining one-to-one coaching and modular course work, to deliver a fully documented Project Description

T4: six-month program designed to take an idea from inception to implementation

Working with an outside consultant to fully define the idea, market, and develop the solution using a mix of coaching and online course work.

DIGITAL SERVICES STRATEGY

Delighting clients with self-serve services

Just launched April 2022

Six firms will build their client-facing digital strategies by learning from each other and one-on-one consulting

Using innovative methodology and excellent consulting through our partner Calls9

The result: how digital can enable new business models, better ways of working, and improved client experiences.

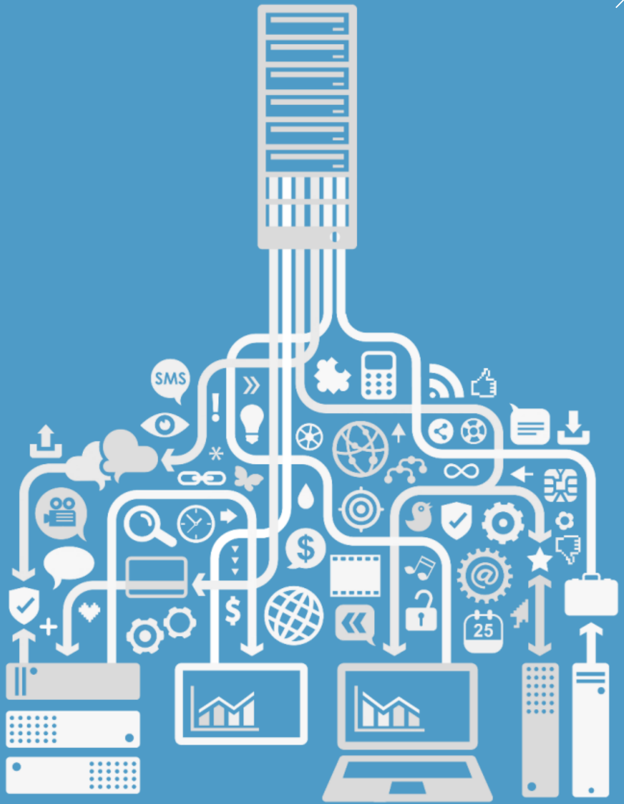
MONTHLY INSIGHT SERIES

INNOVATIVE SOLUTIONS

New technologies are emerging almost daily. Hear from member firms about their experience using tech to deliver value to clients and making the lives of lawyers easier.

PRICING

Get the inside track from industry experts and other firms on developing pricing when using new legal tech and driving revenue using monetized digital services.



CHIOMENTI

LexMundi

Legatics

Transaction Management Solutions

Project

Tool

Use cases

Q&A

Chiomenti's Team

Giulia Lamon
Associate

Alejandro Pérez
Legal Technology Advisor

Angelo De Michele
Associate

CHIOMENTI

What is Legatics?

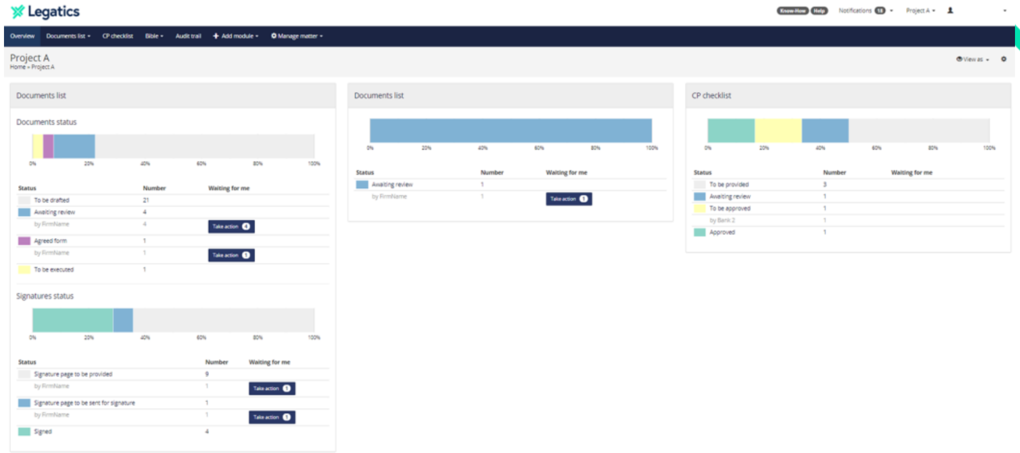
Legatics is a transaction management platform that enables law firms to collaborate on and close deals in an interactive online environment, providing clarity, reducing risk and saving time. **With Legatics, you can:**

Create
digital lists to manage your transaction, such as CP checklists, document lists and steps plans

Collaborate
by exchanging documents in one central place and seeing in real time who needs to do what next

Complete
your signing process efficiently with our signing and completion tool or DocuSign

Organise
by creating transaction bibles or closing binders with a couple of clicks of a button



Deal Management Project

Requirements:

Competition/ Early feedback / Efficiency

Options

Trial: 12 participants / Nov-Dec 2020

Results: Client experience + Team's expectations

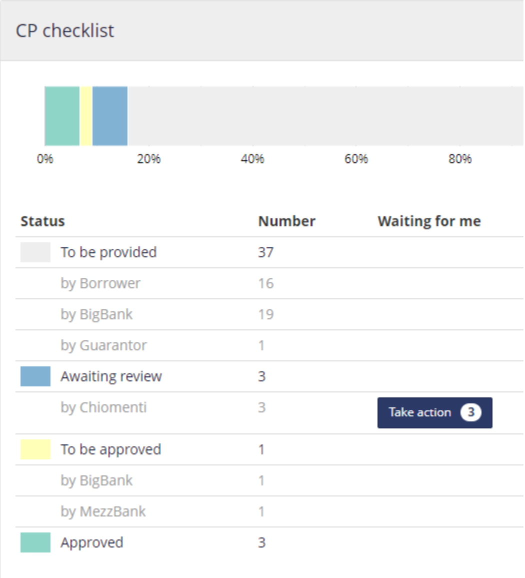
Go live

Use cases Lending.

Activities: management of the *signing&closing* agenda and *CP check-list* for disbursement of a loan; Legatics enables the close monitoring of the progress of the necessary fulfilments and the instant uploading of documents/evidence to be circulated to the Lending Bank for the effectiveness of the loan agreement and the disbursement of the loan.

Tool used in the context of different financing transactions, including acquisition, real estate, corporate finance transactions granted by both pools of lenders or on a bilateral basis and also used with respect to facilities assisted by a public guarantee.

The platform has been mainly used when the Law Firm assisted the Lenders but also when it assisted the Borrower and/or the Sponsors of the transaction.



Use cases Lending. Lessons learned

The *tool* significantly increases the efficiency of the CPs monitoring process as:

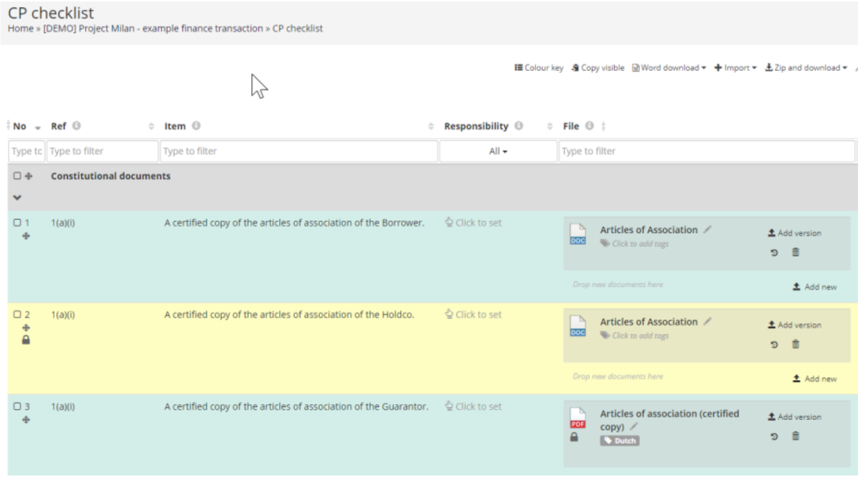
1. allows all documentation to be collected in one shared space, obviating the classic problems of monitoring correspondence between all parties; it also allows versining of the documents uploaded which can be replaced by new versions of the same once updated as agreed among the parties;

2. allows a real-time collection of all documentation to be sent to all parties involved. In this regard, it should be noted that some clients (and also the employees of the opposing lawyers) appreciated the possibility of autonomously accessing the platform and viewing the documentation on their own and when they preferred;

3. makes it possible to automatically generate a CPs Checklist updated to the latest uploaded documents, should customers/contractors prefer to receive an 'old style' table;

4. allows you to automatically generate the bible of the documentation uploaded there;

5. generally allows to reduce time necessary as CP revision and collection and bible preparation.

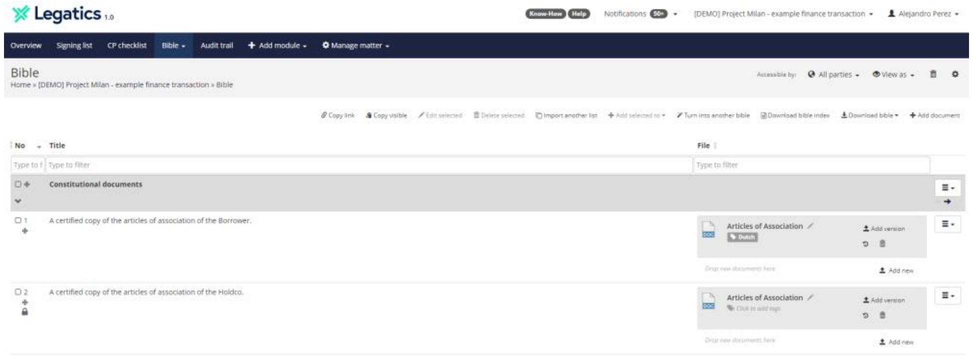


Use cases Lending. Notes

I. Efficiency increases further in cases of full cooperation with counterparts. It is not, for us, a problem to proceed with the autonomous loading of documentation, but it should be emphasised that we found collaborative counterparts who used the tool correctly. This resulted in further time savings.

II. The issue of privacy and/or specific sensitivity of documents can be adequately addressed by allowing different «levels» of access to the platform and the documents uploaded therein, by way of which the persons allowed to view or modify certain items are specifically identified and are therefore entitled to do so.

III. The only 'cons' of the platform that we would point out concerns customers or counterparts who are not particularly familiar with new technologies. In that case, it would be necessary to explain how it works, to help/invite them each time to use the tool or to transfer what they have made and sent by mail (the old way) to the platform. Circumstances in which the counterparties and/or involved companies were concerned about the platform's functioning have been pretty limited.



Benefits

Greater deal transparency
Track the progress of your deal and see who needs to do what next

Reduced risk of error
Everything in one central place

Fewer emails and calls
Real-time insights and automatic notifications

Significant time savings
Free up lawyers to focus on higher value legal work

Improved client experience
Thanks to greater visibility and less confusion

Accelerated deal closing
Due to increase deal momentum

Enhanced signing process
Straightforward and streamlined signing and completion

Instant bible creation
Easily produce closing sets in a couple of clicks


Q&A